

Wisconsin Fast Forward (WFF) 2013 Quarter 4 Release Summary

Department of Workforce Development (DWD) intends to award a total of \$2,604,943 in WFF dollars to 32 grantees in the targeted training sectors of construction, customer service, and small and large manufacturing. Almost half of the grants partnered with a technical college to provide training in their area and 2 Technical Colleges were applicants. Workforce Development Boards partnered with 17 grant applications.

Sector	Applicants	Grant Awards	Amount of Release	Total Requested	Intend to Award Amount	Approximate Number of Businesses Served by Awards
Construction	3	3	\$300,000	\$128,035	\$122,667	10
Customer Service Reps	5	5	\$1,000,000	\$938,496	\$590,638	10
Small Manufacturing	5	4	\$400,000	\$51,820	\$43,180	4
Large Manufacturing	24	20	\$1,000,000	\$2,953,348	\$1,848,458	54
TOTAL	37	32	\$ 2,700,000	\$4,071,699	\$2,604,943	78

Construction (GPA# FF134CS1)

DWD intends to award **Operation Fresh Start, Inc.** \$48,035 for the Apprenticeship Pathways Project, a training partnership with the construction company J. H. Findorff and Sons, who will provide training to 16 unemployed or underemployed young adults to prepare them for a successful entrance into the growing field of construction. Successful trainees who are unemployed will receive employment following the training and current employees will receive a wage increase.

DWD intends to award the **North Central States Regional Council of Carpenters Training Fund** \$30,000 to train 75 underemployed or unemployed people to receive a certification in Rigging and Signalers which is used in crane operations. The North Central States Regional Council of Carpenters will use its pool of contractor members to hire trainees.

DWD intends to award the **Wisconsin Operating Engineers** \$44,632 to train 56 people on Leica Global Positioning System. This training will provide the skills to do accurate 3-D positioning so the operator can perform mass excavations on complex project designs with limited need for surveying and grade checking. The employee partners for this project include Edgerton Contactors, Integrity Grading, James Peterson Sons, Relyco, and St. Joseph Contracting.

Customer Service (GPA# FF134BL1)

DWD intends to award **Forward Service Corporation** \$38,555 to provide a six week training program to prepare 24 people to work at United Health Group's Call Center in Green Bay. They have partnered with the Northeast Wisconsin Technical College to design the training program which will include customer service essentials, problem solving, and industry terminology. Department of Vocational Rehabilitation is also using this training program. United Health Group has committed to hire people who have successfully completed this program.

Exact Sciences is a molecular diagnostic company who is launching a new in-home screening device for colorectal cancer. DWD intends to award \$201,583 in grant funding. They are starting a call center in Dane County and new employees will need specialized 2-3 week intensive classroom training program to learn sensitivity, professionalism and care for the specimen collection and sample preparation, and shipping processes, and will also learn how to assist physicians with ordering tests and retrieving results from a web portal. They plan on training 116 people who will be new employees of Exact Sciences.

DWD intends to award **The Urban League of Greater Madison** \$100,334 to provide a custom training called Advance: Customer Service and Sales Academy that will assist in filling positions at 6 Dane County Businesses. They plan on providing 200 hours of training to 75 people in the next 12 months. This program is the starting point for the Urban League to place at least 2,000 adults in customer service jobs by 2018.

DWD intends to award **Laserwords** of Dane County \$198,026 to train 220 new employees at its Wisconsin inbound call center. The trainees will receive inbound sales training, as well as learning how to assess critical customer issues and utilize call center management technology. Each trainee will be a new employee of Laserwords.

DWD intends to award **Quad Graphics** of Sussex, WI \$52,140 to provide 25 new recruits and 5 incumbent workers a blended training program on customer service and sales. The trainees will be placed in the company's customer service department.

Small Manufacturing (GPA# FF134MS1)

DWD intends to award **Western Container Corporation** of Beloit, WI \$13,355 to provide CM-14 Core Cutter and 24 Ply Training to employees for new equipment installed in their facilities that will increase production capabilities. They will provide training to 23 incumbent workers. The individuals who successfully complete the training will receive a wage increase.

DWD intends to award **Lange Brothers' Woodwork Co., Inc.** of Milwaukee, WI a grant for \$13,610 for 19 incumbent workers participating in an automation and retooling training program. This training will help the company compete on a global level. The employees who complete the training will receive a wage increase.

DWD intends to award **Quest Engineering, Inc.** of Richfield, WI \$8,495 for sophisticated software training to advance a custom product line. 3 incumbent workers will participate in this training and they will receive a wage increase following the training.

DWD intends to award **Advanced Coating Inc.** of West Bend, WI a grant of \$7,720 to train 10 unemployed people on industrial painter skills. Advanced Coating will hire people who successfully complete the training.

DWD - State of Wisconsin

Large Manufacturing (GPA# FF134ML1)

DWD intends to award **Workforce Resource, Inc.** \$170,264 to coordinate a Plastic Injection Molding Training program for 52 unemployed and incumbent workers for 3 businesses in St. Croix County.

DWD intends to award **Western Industries Engineered Products** in Watertown \$7,641 for Welding Process Capability Development Training to develop qualified arc welding skills for 8 incumbent workers who will receive a pay increase after completing the training and demonstrating the skill competencies.

DWD intends to award **Exact Sciences** in Dane County a grant for \$123,523 for the development of a specialized curriculum on specimen processing which will include HIPPA, clinical laboratory standards, medical terminology, laboratory equipment, and much more. They plan to hire and train 110 employees for these new positions.

DWD intends to award **Bay Area Workforce Development Board** a grant of \$92,340 to train 30 people, both incumbent workers and new hires, in a Welding/Ship fitting Boot Camp and Marine Composites course. New curriculum is being developed for both courses and it will be used to train, employ and advance people in the ship and boat building industries which is a key economic driver industry in the region.

DWD intends to award the **Northeast Wisconsin Technical College** \$39,611 to train 25 incumbent workers from two plastic product manufacturers on electrical troubleshooting. Equipping workers with this skill set will eliminate production down time at the factories. At the end of the training period the employees will receive a pay increase.

DWD intends to award **Nicolet Plastics, Inc.** in Mountain, WI \$21,970 to provide 384 hours of technical skills training to 6 employees who will attend design, Cam #D programming, and injection molding training. After successfully completing the training, the employees will receive a pay increase.

DWD intends to award **RockTenn Cp, LLC** in Germantown and Adams County \$206,500 to provide a comprehensive training to 165 current employees on new equipment that will transform their facilities in corrugating and converting processes. After completing the training the employees will receive a wage increase.

DWD intends to award **Global Finishing Solutions, LLC** in Osseo, WI \$50,000 to provide training that includes mechanical design, maintenance, manufacturing, shipping, installation, sales, electrical controls, and project management in solving problems using practical LEAN systems to 125 new employees and incumbent workers. Incumbent workers will receive a wage increase upon successful completion of the training.

DWD intends to award **Nu-Pak, Inc.** in Boscobel, WI \$29,350 to provide training to 52 employees on how to operate and troubleshoot new equipment for line workers and operating workers. After completing the training the employees will get a wage increase.

DWD intends to award **Workforce Resource Inc.** \$90,485 to start a Manufacturing Academy training program to prepare 13 unemployed individuals and 7 incumbent employees in Eau Claire County for metal fabrication. The program will include 386 hours of training over a 12

DWD - State of Wisconsin

week period. After completing the training the unemployed trainees will be hired at a local employer and incumbent workers will receive a wage increase.

DWD intends to award **The Wasmer Company, LLC** in New Holstein \$187,826 to create a customized course and train 57 workers (38 will be new hires) to implement energy efficient building control systems.

DWD intends to award **Workforce Resource Inc.** \$76,411 to create a Welding Academy for 11 new positions and 54 incumbent workers in Polk County. Successful trainees will participate in a 4 week paid internship with successful interns hired for permanent employment. Incumbent workers will receive a pay increase.

DWD intends to award the **Hispanic Chamber of Commerce of Wisconsin** \$109,285 to train 30 unemployed or underemployed workers in Milwaukee in welding and other manufacturing related skills. Trainees will be placed at 7 employers in the area following the training.

DWD intends to award the **Hispanic Chamber of Commerce of Wisconsin** \$100,000 to train 30 unemployed or underemployed individuals in welding techniques in north central Wisconsin. They are partnering with 10 employers to place the welders after they have completed the training.

In the Fox Valley, the **Hispanic Chamber of Commerce of Wisconsin** will train 30 unemployed or under employed individuals. They will be working with their training partners to provide welding and other work related training. Once the training is completed the trainees will be placed at 4 area employers. DWD intends to award \$88,559 for this project.

DWD intends to award **Western Technical College** \$121,835 to teach welding skills to 212 unemployed or underemployed individuals, who will be placed at 8 local area employers after they have completed the training.

DWD intends to award the **Hispanic Chamber of Commerce of Wisconsin** \$96,463 to train 30 unemployed or underemployed individuals in welding techniques in Green Bay. Manitowoc Cranes will hire the welders after they have completed the training.

DWD intends to award **W.S. Darley and Co.** of Chippewa Falls \$87,149 to train 102 incumbent workers in LEAN manufacturing in order to keep up with global demand. The workers will receive a pay increase once they have completed the training.

DWD intends to award **Madison Kipp Corporation** \$129,492 to develop skills training for 392 incumbent workers for five different job classifications. The training will include hydraulic basics, machine and tooling techniques, and computer controlled machine tool operators for metal and plastics. The workers will receive a pay increase following the completion of their training.

DWD intends to award **United Alloy, Inc.** of Rock County \$19,754 to work with Blackhawk Technical College to facilitate onsite welding classes to fill full-time welding positions. Six people will receive onsite training and will either receive a pay raise or a permanent position following the training.